

# SUCCESS IN FINANCIAL SERVICES WITH RED HAT OPENSIFT CONTAINER PLATFORM

CUSTOMER SUCCESS 3-IN-1

COMPANY	Royal Bank of Scotland	BBVA	FICO
<b>GEOGRAPHY</b>	Edinburgh, United Kingdom	Bilbao, Spain	San Jose, California, United States
<b>SUCCESS SUMMARY</b>	The Royal Bank of Scotland chose to power Open Experience, a technology solutions center that pursues innovative technologies for the bank and its customers, with Red Hat® OpenShift Container Platform. The new platform helps developers quickly develop, host, and scale applications in a cloud environment.	BBVA and Red Hat partnered on a new Platform-as-a-Service (PaaS) solution for the bank's global corporate architecture. The new platform, built on Red Hat OpenShift Container Platform, helped BBVA transform its solution delivery process by making it easier for the bank to develop new solutions and use automation to deploy them.	To expand into new markets by providing its core, on-premise software offering to mid-sized businesses, FICO developed the FICO Analytic Cloud. The solution, built on Red Hat OpenShift Container Platform, provides unified on-demand access to FICO tools for developers, customers, and partners to build and deploy analytic solutions.
<b>BENEFITS</b>	<ul style="list-style-type: none"> <li>Automated application provisioning and management.</li> <li>Improved efficiency, helping developers focus on writing code instead of managing applications.</li> <li>Gained support for multiple code languages and frameworks.</li> </ul>	<ul style="list-style-type: none"> <li>Simplified solution development and deployment.</li> <li>Automated routine deployment tasks that help developers focus on creating applications.</li> <li>Improved ability to provide services and information customers need at the right time.</li> </ul>	<ul style="list-style-type: none"> <li>Reduced time to value for analytic solutions by up to 70% compared to on-premise software.</li> <li>Automated provisioning and system management.</li> <li>Gained support for a variety of development languages and environments.</li> </ul>
<b>TESTIMONIAL</b>	<p><i>"We are pleased to be collaborating with Red Hat to provide an innovation platform for our innovation engineers. The use of [Red Hat] OpenShift [Container Platform] enables us to maximize the chances of our best ideas reaching the hands of our customers."</i></p> <p>- RICHARD CROOK, ENGINEERING, ROYAL BANK OF SCOTLAND</p>	<p><i>"This collaboration agreement with Red Hat will help us to capitalize on the opportunities offered by cloud computing technologies, in order to continue making strides in our process of becoming a more flexible and scalable digital bank."</i></p> <p>- RICARDO MORENO, HEAD OF ENGINEERING, BBVA</p>	<p><i>"Our relationship with Red Hat is... more than a partnership. It's a shared-goal, shared-vision, shared-outcome relationship where everybody is in it for exactly the same reason. And mutual goals produce outstanding outcomes."</i></p> <p>- TONY MCGIVERN, CIO, FICO</p>
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